



VP of Philanthropic Relations

Employment Level: Exempt, Full-time

Location: New York City, NY - based activities

Reports to: City to City President

Redeemer City to City is a worldwide organization based in New York City committed to leadership development and church planting in global cities. Our primary goal is to help start new churches that meet the spiritual and physical needs of their cities. This involves training and coaching entrepreneurial pastors in the unique skills and mindsets needed to start self-sustaining, biblically faithful churches that reach city dwellers. The training also extends to other pastoral, cultural, and marketplace leaders. Additionally, with assistance from pastor and author, Tim Keller, the organization develops books, studies, and online campaigns that reach tens of thousands of leaders who seek to live faithfully and minister effectively.

Redeemer City to City staff members are stalwart in their approach, thought leaders in mission, renown communicators, assume a high level of integrity, and are committed to leading intentionally amidst the changing face of modern missions.

The organization is seeking a new **VP of Philanthropic Relations** to guide the organization in accomplishing its growth plans by stewarding existing donor relationships, cultivating prospective donors, effectively managing multiple income streams, and participating in fund development efforts across a global network of partners. This is an original management position within Redeemer City to City and is ideal only for candidates who are self-starters. Suitable candidates embody a donor-centered approach to fundraising, are known as approachable, excel in communication, possess cultural dexterity and skillfully approach donor acquisition, cultivation and solicitation. Additionally, candidates must be accustomed to working through a team and have experience managing a variety of income streams.

Duties and Responsibilities

Build out the organization's long-term development plan in conjunction with the organization's overall 10-year growth plan with measurable quarterly and yearly goals across multiple donor segments.

Cultivate current pool of prospects as well as work with the President, board members, consultants, and staff to identify, increase, and develop a new pool of prospective funders.

Assume a portfolio of donors from which to cultivate and to solicit gifts – 40 % - 60% time.

Represent a donor-centered approach in all interactions, including in solicitations, presentations, meetings, and calls with donors, prospects, partners, church leaders, and foundations.

Manage and mentor staff members who execute internal systems designed to guarantee appropriate gift acknowledgement, cultivation activities, event planning, and communications as well as potential gift officers, grant writers, and outside subject matter experts.

Strategically utilize and prioritize time spent by the President and CEO on major gift fundraising.

Oversee all collateral expressly directed at donors and influence the brand marketing of Redeemer City to City as it pertains to its global donor base.

Experience and Skills

We have a strong preference for an individual with a strong Christian witness and familiarity with contemporary missions.



10+ years of professional development and management experience in a global organization or company in addition to experience in raising capital

Bachelor's degree required; Master's degree preferred.

Tangible experience in having expanded and cultivated donor relationships over time.

Excellent communication skills, both written and oral; ability to influence and engage a diversity of donors.

Committed to the city, exemplified by flexibility, adaptable style, living and worship decisions.

Willingness and ability to travel a minimum of 30% of the year.

A professional, resourceful style; the ability to take initiative and to manage multiple tasks and projects at a time.

A fully cooperating member of the senior management team.

U.S. resident with U.S. citizenship or work visa.

Salary and Benefits

Competitive salary with bonus potential in conjunction with annual review.

Flexibility vacation, sick leave, and holiday schedule.

Offer outstanding benefits, including medical, dental, vision, short-term, long-term, and life & AD&D insurance, monthly commute stipend.

Application process:

Applicants should submit a cover letter and resume to candidates@redeemercitytocity.com. Cover letters can be addressed to John Hutchinson, President of Redeemer City to City. Only electronic applications accepted. A review of applications will take place until the position is filled. In the later stages of the search, applicants should be prepared to provide references and travel to New York City.